

Newsletter

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LATEST NEWS

Whitehead achieves first stage goal



Whitehead has achieved its goal of manoeuvring the business to a position from which Whitehead Building Services is now ready and able to effectively complete any Mechanical and/or Electrical project throughout South Wales and the South West.

Today Whitehead Building Services is one of the most renowned and well respected Building Services companies in South Wales and the South West. Whitehead has a team of over 80 people directly employed by the business with offices in Newport and Bridgend. The current relocation from Bridgend to new premises in Swansea reflects our aim to position the business in a location near the company's major contract work underway in and around the SA1 development.

HVAC & Refrigeration • Switchgear & Control • Pipework & Cabling • Lighting & Power • Safety & Security • Telecommunications & Data

2005 was a year of growth and change for Whitehead with every area of the business exceeding expectations. To feed this success, the company has gone through a number of major changes the most significant being the integration of Mechanical Services complimentary to the well established Electrical Services already available.

Established in 1978 by Byron Faulkner, Whitehead has always focused on building solid relationships through excellent communication which has resulted in the company's high achievement and growth.

"We focus on our client's needs and combine our Engineering strengths with those of our carefully selected partners. This has driven our success. It's not what we do it's how we do it and this culture is applied to every service we offer our clients"

Ian Cummings, Director.

Industry/Business News

Newport Unlimited...



As you may be aware Newport's Urban Regeneration Company, **Newport Unlimited**, has been created to regenerate the City and enable it to develop into a thriving centre for business, leisure and living. The programme requires major construction projects, for which Whitehead is well placed in both operations and location to play a major part in. Whitehead is enjoying helping towards, and benefiting from the objectives of Newport's Urban Regeneration.

Newport Unlimited objectives...

- Create a more diversified economic base
- Reinforce Newport as an economic engine in the region
- Establish the City Centre as an attractive retail and business location
- Position Newport as a City for lifelong learning
- Secure Newport as a centre for logistics
- Ensure the new prosperity is shared by all

Our involvement with Newport Unlimited developments has begun with the provision of Mechanical and Electrical services for the striking Bailey Developments Usk House (pictured above), situated on George Street. The flagship office building is the first major development in the City under the umbrella Urban Regeneration scheme, and is only the second new office block to be built in Newport City Centre in the last 30 years.

Whitehead saves energy at Whitecross School

Whitehead has recently completed the provision of Mechanical and Electrical Services for the new Whitecross School, Hereford. The school is purpose built to be the most energy efficient school in the UK. Whitehead helped to deliver an environmentally friendly school which has a very low energy demand that does not compromise the teaching environment.

The client, Hereford County Council in collaboration with the main contractor Stepnell Ltd under the PFI contract, are confident that the new school will be the most conducive learning environment for children. Key areas to deliver this are the quality of the lighting, both natural and artificial, as well as internal comfort and air quality. The design was

carried out as a joint effort between Whitehead and consultants Crouch Perry & Wilkes of Birmingham.

Whitehead were selected for their ability to supply and manage the complex range of cutting edge Mechanical and Electrical technologies required to achieve success in this most challenging of projects.



Cardiff's oldest charity to benefit from Whitehead Golf Day

Cardiff Institute for the Blind (CIB) will be the beneficiary of this year's annual Whitehead Golf Day which is being held on Thursday 13th July at St Mellons Golf Club, Cardiff. CIB was formed in 1865 and their current President is Welsh rugby legend Gareth Edwards MBE. The charity campaign on a local and national basis on issues affecting the lives of Visually Impaired people.

As last year's Whitehead Golf Day raised £5000 for the Noah's Ark Appeal a big thank you goes out to all the companies that supported the day, and we look forward to seeing you all at this year's event.

Best gross last year was won by Adseal Ltd with 59 shots (11 birdies). The top three places were taken by Bute Property Services (57.2), Wilts Electrical (58.5), and Denver Construction (59) respectively.

Partner Profile: opco

OPCO is the creation of Senior Personnel whose expertise and experience is widely acknowledged within the construction and civil engineering industry in South Wales and the South West.

OPCO brings quality and innovation to the disciplines of civil engineering, construction, refurbishment and facilities management and seeks to continuously improve products and services to deliver quality and best value their clients can rely upon.

"OPCO selected Whitehead Building Services as their preferred Electrical Engineering partner in 2002, working on the Century Wharf project in Cardiff Bay for the construction of 1000 apartments in a phased

scheme which has a total construction value of £120 million and is due for completion in 2008."

"The relationship is founded on the principal of collaborative working, where all the commercial partners guard the interests of the client as their own, and work towards improvements in the business processes to increase productivity at the work place and drive out unnecessary cost. This has resulted in a lower prime cost of construction, improved margins for the contracting parties and driving extremely high levels of quality culminating in continued repeat business with the client."

Nick Kelly – OPKO Managing Director

Supply Chain Partnering Profile:



Alarm Service Group Ltd, Longbrook House, 4a Ashton Vale Road, Ashton Vale, Bristol. BS3 2HT
Tel: 0870 241 6279 Fax: 0870 042 4142

To find out more about our Partners and Suppliers visit our website at www.whiteheadbs.co.uk

Whitehead People:



Left to right: Martyn Brown, Andrew Massey, Rhys Morton, Gareth Andreadis and Paul Williams

Martyn Brown

Martyn arrived at Whitehead in December 2005 taking up his position as Mechanical Operations Director, based primarily at our Bridgend office. Martyn joins us from a national Multi-Discipline Services business where he held the position of Senior Contracts Manager for 12 years. During this time he was responsible for a wide variety of projects, ranging from £40,000 to £4.5 million. Martyn is married to Manuella and they have one son and twin daughters. **Everyone at Whitehead would like to congratulate the couple on the recent birth of their twin daughters, Melissa and Antonia, and wish them all the very best for the future.**

Andrew Massey

Andrew took up his position as Whitehead's Mechanical Contracts Manager in February 2006. He has 19 years previous experience in roles ranging from Design and Estimating to Project Management, and also has experience working as Health and Safety Manager for his previous company as well

as being responsible for their Quality Management Systems. On a personal level Andrew is married to Lucy and they have three young children.

Paul Williams

Paul joined Whitehead in February 2006 as an Electrical Estimator continuing his significant practice as an Electrical Estimator. Paul has a wealth of experience having worked for major national Building Services companies for over 30 years. He is married to Jane and they have two grown-up children.

Gareth Andreadis

Like Paul, Gareth joined the business as an Electrical Estimator in February 2006. Gareth spent four years working for C & C where he worked with Whitehead Director Ian Cummings. Many of you may have already worked with Gareth as he has over 20 years experience working for a range of major Mechanical and Electrical Services providers. Gareth is married to Leanne and they have two young children.

Up and Coming Projects:

Newbridge Gateway Two Story Office Block, in partnership with Opco.

St Thomas Community School, Swansea, in partnership with Mowlem Building.

Oakdale Business Park, Phase Two, in partnership with Cowlin Construction.

Cowlin Construction has employed Whitehead to provide its expertise to Design and Build the service installation for Oakdale Business Park Phase Two for Caerphilly Borough County Council. The project consists of six industrial units and four two-storey office accommodation units which are now under way with the service installation starting in May 2006 with phased completion dates through to October 2006.

Projects in progress:

A prestigious **Government Contract** in partnership with **Midas Property Services.**

Project Manager: Mark Eaves

Whitehead is currently in partnership with Midas, carrying out a multi-site refurbishment for a prestigious Government Contract for the Department for Work and Pensions.

Royal Bank of Scotland contract in partnership with **Midas.**
Project Manager: John Minnett

Another project that Whitehead is engaged in is the RBS rolling contract, also with Midas.

Isis Development – Wimpey Homes
Project Manager: Nick Olsen

Whitehead are well on the way to successfully completing Phase Two of the Isis Development bringing its total of appartments completed to in excess of 100 units.

Century Wharf – Charles Church development
Project Manager: Rhys Morton

Whitehead is on target to complete yet another phase of Century Wharf, to bring its total to over 400 units.

Salubrious Place Phase Two – Swansea
Project Manager: Nick Olsen

Phase Two of Salubrious Place will consist of a casino, 12 screen cinema complex, numerous restaurants, and residential apartments.

Completed Projects:

CS1000, Celtic Springs

Project Manager: Steve Jones

CS1000 (pictured below) is a 54,000 sq ft office building in Newport that has now been fully let to HM Prison Service.

